

HM●CLAUSE

# BRANDBOOK

## *2024*



# Table of contents

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<b>Why read this document?</b>	<b>3</b>	<b>6. Editorial Charter</b>	<b>48</b>
<b>Essence of the Cultivating Collaboration</b>	<b>4</b>	Product communication guidelines	49
<b>Why Cultivating Collaboration?</b>	<b>5</b>	Editorial tone	50
<b>How we are living the Cultivating Collaboration at HM.CLAUSE?</b>	<b>6</b>	Editorial guidelines	51
		Example of lexical fields	52
		Do and don't	53
		Sample of rewritten text	54
<b>1. Brand Core assets</b>	<b>7</b>	<b>7. Activation tools</b>	<b>55</b>
Logotype	13	<b>Tools what will not be updated by the markets</b>	<b>56</b>
Baseline	20	Stationnery	57
Yellow Dots	26	Packaging	58
		Goodies	59
<b>2. Colors</b>	<b>31</b>	Presentation	60
Main Colors	32	Inro Outro video	63
Secondary Colors	33	<b>Tools what will be updated by the markets (&amp; guidelines )</b>	<b>64</b>
		Beach flag brand	65
<b>3. Graphic elements</b>	<b>37</b>	Digital: profil brand banner	66
Graphic elements	38	Digital: product communication	67
Pictograms	39	Digital: social posts	69
		Field signs	70
<b>4. Fonts</b>	<b>40</b>	Backdrop	71
Our typographies	41	Cap	72
Examples	42	Tech sheet	73
		Price list	74
<b>5. Iconography</b>	<b>44</b>	Advertising kit	75
Iconography general guidelines	45	Highlighting varieties	76
Do	46	Color palette	77
Don't	47	Poster	78
		Billboard	79
		Billboard 4×3m	80
		Pull-up banner	81
		Beach Flag	82
		Product catalog	83
		Brochure	90



## Why read this document

The brand is a distinctive sign that allows us to recognize the products, services and content created by a company.

It also embodies the personality of the company, reflecting its values, image and DNA.

Through the codes it adopts and develops, it shapes the imagination of customers. The more distinctive and consistent its guidelines are, the more lasting the relationship it builds with its customers.

It is therefore essential that its identity remains in line with its audience and its needs to maintain its relevance.

Thus, the Brand Guidelines guide us in all branding activities, ensuring that each tool is aligned with the brand's values and image.

HM●CLAUSe

# Essence of the **Cultivating** *Collaboration*

As a farmer owned company, HM.CLAUSE understands the reality of growing and farming and brings together the expertise of HARRIS MORAN and CLAUSE, whose roots in seeds and farming date back to 1785.

At HM.CLAUSE we understand that farming entails many uncertainties, and farmers manage them all with passion and knowledge and commitment. With our positioning of «Cultivating Collaboration», we put collaboration, co-creation and trials at the heart of the work.

With this, we help customers succeed by ensuring to get them the right seed every time around the globe.

**When we say Cultivating Collaboration we mean it - it's our pledge.  
It's not just a promise to our customers, it's a promise to ourselves**

Every seed we sell is a reflection of our passion for being the global choice to help growers cultivate healthy vegetables in over 57 countries.



# Why Cultivating *Collaboration* ?

*“As a grower/ farmer, I have specific needs, growing conditions and challenges.”*

*“As a retailer/distributor,I need to answer complex and evolving customer demands”*

To succeed in seeds growing and farming, growers, farmers, retailers and distributors need a partner with a pragmatic approach and grassroot expertise, who gets it and can truly work with us.

At HM CLAUSE, we put co-creation and trials at the heart of our work to help customers succeed.  
We like to roll up our sleeves, get out there and work with them to help them succeed, whatever challenges may come their way.  
We make growing successful through ‘hands on’ collaboration.

-  
**For our customers, this means...**

**Deep understanding of their needs and situation: we get it**

**Long term commitment**

**Tested and tried solutions best suited to your needs**

# How we are living **Cultivating *Collaboration*** at HM.CLAUSE?

- We bring together the expertise of HARRIS MORAN and CLAUSE, with seeds expertise and farming roots dating back to 1785.
  - We are farmers owned, we understand the reality of growing and farming.
  - Every year we run 100's of field days for our customers and 100's of trials in growers fields.
  - Every year, we share thousands of seeds samples with our customers to help them assess performance in the field and share their feedback.
- We work directly with growers to deliver faster the solutions to industry issues that are life critical for them (disease).
  - Co-creation is becoming our way of working, with more than 12% of our products being the results of customer co-creation.
  - Customer-centric services for problem solving in supply chain
  - With our home farms, research stations and operations in 30 countries, we are never far and ready to collaborate.

1

# BRAND CORE ASSETS

# HM • CLAUSE



COMMERCIAL LOGO

# HM • CLAUSE

CORPORATE LOGO

## Logotype

The commercial logo is a key element of our new identity.

Designed as a symbol of unity and collaboration between the two brands of the group, it visually unites HARRIS MORAN and CLAUSE under one banner. It already embodies the cooperation we foster, both internally and externally at HM.CLAUSE.

The corporate logo, primarily used internally, reflects our unified communication.

Whether in its corporate or commercial version, the logo defines the essential codes of the brand (colors, graphic shape, etc.).

It represents the very essence of our identity.

## Cultivating *Collaboration*

## Baseline

The baseline is the voice of our brand. Positioned alongside the logo, it enhances its visibility and provides it with a space for expression.

It is a key vector of our brand positioning.

Composed of two typographies - one dynamic with italics, and the other more stable and assertive - it solidifies our positioning. It alone expresses the dynamism and strength of our identity.

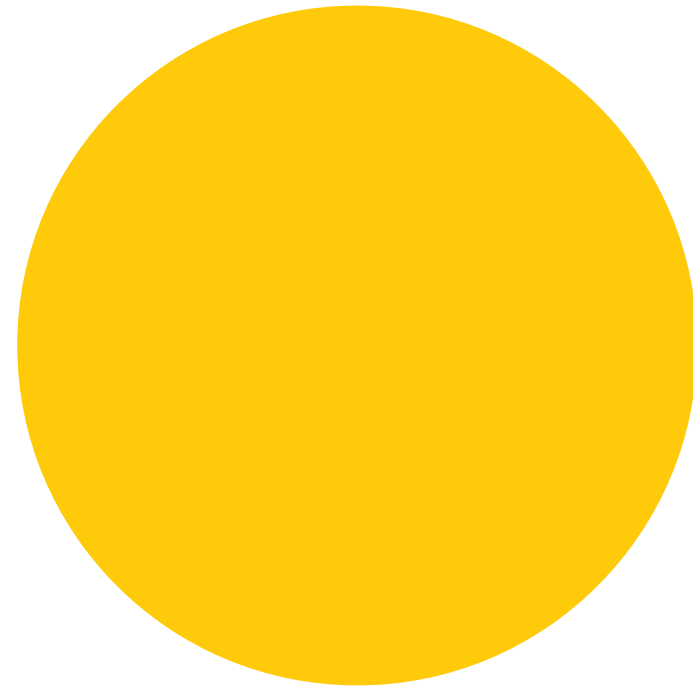
We never touch the structure or the words of the baseline.

## Yellow Dots

The yellow circle symbolizes unity. Its shape evokes harmony and the unification of our brands. Its color recalls the sun, a central element for farmers, while also reflecting our business and products: seeds. Seeds, which hold the promise of life, sustenance, and much more.

This yellow circle is a recurring element of our new identity. More than just a decorative feature, it was designed to become a true «seal,» marking our communications.

The primary expression of this symbol is represented by two yellow circles, once again signifying the alliance and unity of our brands. Positioned one above the other, they suggest progress, evolution, and the idea of a company in motion.



# BRAND BANNER

Example-brand-banner-2024.indd

In order to preserve the consistency of the brand on its communication tools and more particularly on its commercial tools, a protected brand space including the brand core assets of the brand has been created: the brand banner.

## MINIMUM SIZE:

Below A5, do not use the banner, the elements would be too small.

## MARGINS (a)

The margins are the same on the left and right, and are used to position the cultivating collaboration and yellow dots.

They are adapted to suit the document. Here are the main ones you'll find in the templates:

**A5, A4:** 12mm

**50 × 70cm:** 30mm

**80 × 200cm, 80 × 180cm:** 8cm

**240×230mm:** 12cm

**8 × 3 m:** 40cm

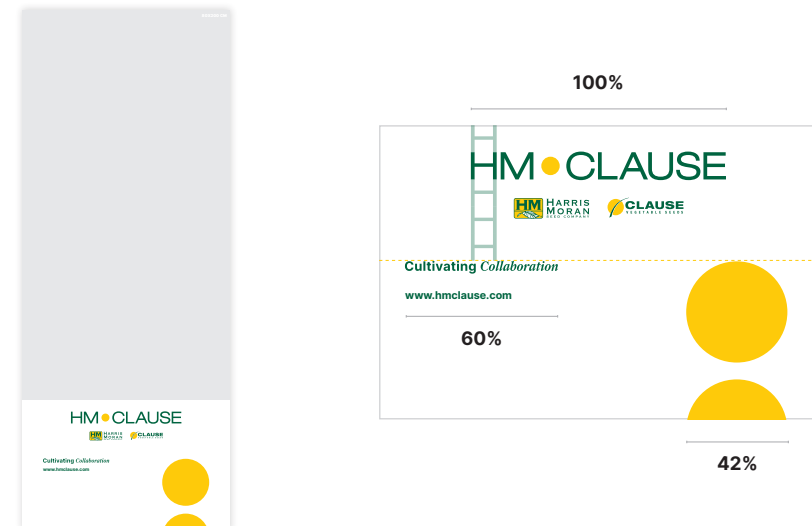
**4 × 3:** 20cm

## RATIOS TO BE RESPECTED

MINIMUM HEIGHT FOR THE WHITE BANNER: 3 CM.



## SPECIAL ORGANIZATION: PULL UP BANNER



# BRAND BANNER

Example-brand-banner-2024.indd

You will find here many templates ready to use for the brand banner:

A5

A4

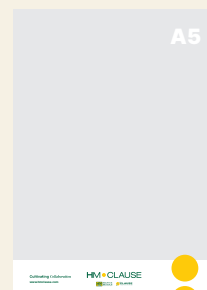
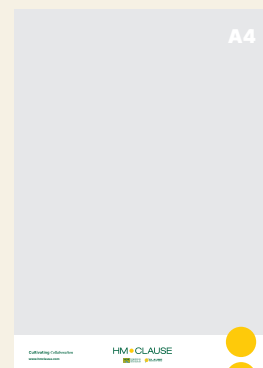
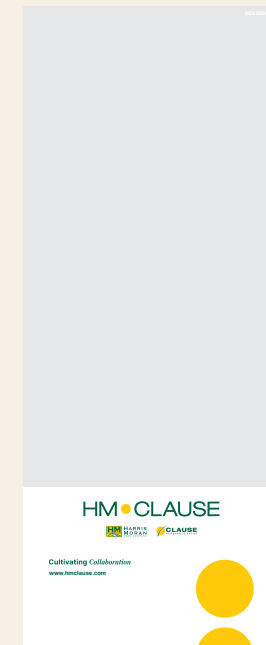
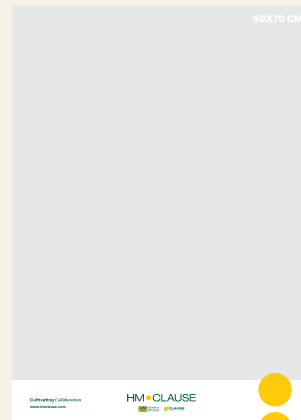
50×70 cm

80 × 200 cm

240 × 230 mm (1/10)

400 × 300 mm (1/10)

800 × 300 mm (1/10)





1

## BRAND CORE ASSETS

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*Logotype*

# PRESENTATION

# HM●CLAUSE



## COMMERCIAL USE

This logo must be use whenever we are promoting,  
referring or in a presence of a product.

# HM●CLAUSE

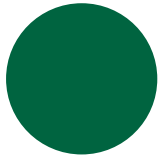
## CORPORATE USE

HR, CSR...

# COLOR VARIATION

## COMMERCIAL LOGO

### COLOUR VERSION



Pantone 342 C  
CMYK 95 | 10 | 80 | 45  
RGB 25 | 95 | 60  
WEB #195F3C



Pantone 7406 C  
CMYK 0 | 20 | 100 | 0  
RGB 255 | 204 | 0  
WEB #FFCC00

# HM • CLAUSE



### WHITE WITH YELLOW DOT

Use on dark background



### MONOCHROME VERSION

For black and white prints

# HM • CLAUSE



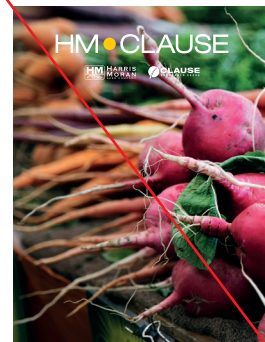
Use on plain dark background



Use on plain light background



Not permitted:  
use on a cluttered background

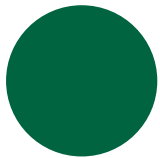


If the picture is too cluttered, choose another one: see the page dedicated to iconography

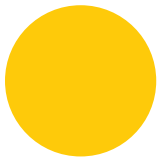
# COLOR VARIATION

## CORPORATE LOGO

### COLOUR VERSION



Pantone 342 C  
CMYK 95 | 10 | 80 | 45  
RGB 25 | 95 | 60  
WEB #195F3C



Pantone 7406 C  
CMYK 0 | 20 | 100 | 0  
RGB 255 | 204 | 0  
WEB #FFCC00

HM • CLAUSE

### WHITE WITH YELLOW DOT

Use on dark background



### MONOCHROME VERSION

For black and white prints

HM • CLAUSE



Use on plain dark background



Use on plain light background

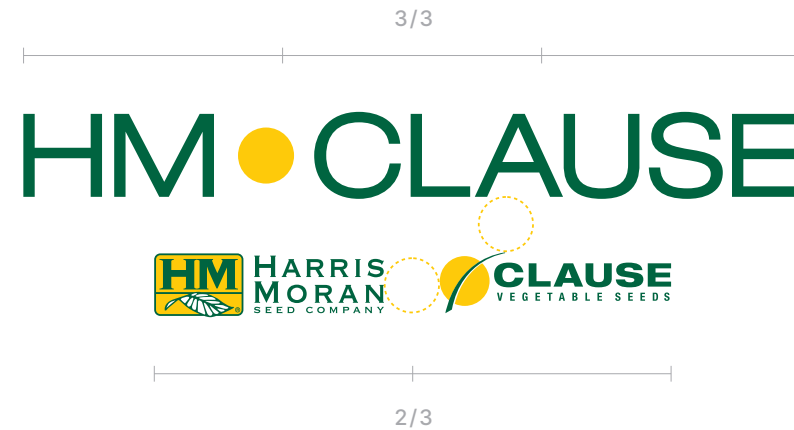


Not permitted:  
use on a cluttered background



If the picture is too cluttered, choose another one: see the page dedicated to iconography

# LOGOTYPE PROPORTIONS



## FREE ZONE

To ensure that the logo is always visible an area of clear space around the logo must be respected.



## MINIMUM SIZE

A minimum size has been set to ensure that the logo is clear and legible on all media.

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print: 40 mm

HM●CLAUSE



digital: 90 pixels

HM●CLAUSE

print: 30 mm

HM●CLAUSE

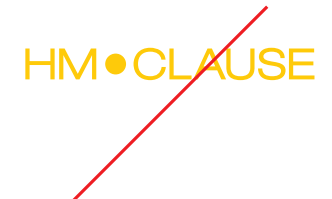
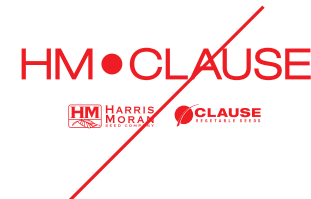
digital: 70 pixels

# NOT PERMITTED

1. DO NOT CHANGE THE PROPORTIONS OR THE POSITIONING OF THE COMPONENTS.



2. DO NOT CHANGE THE COLOUR OF THE LOGO.



3. DO NOT USE THE LOGO IN POSITIVE AGAINST A COLOUR BACKGROUND.



# COEXISTENCE WITH OTHERS

## LOGO HIERARCHY

### Distribution of varieties of VILMORIN MIKADO or HAZERA by HMC

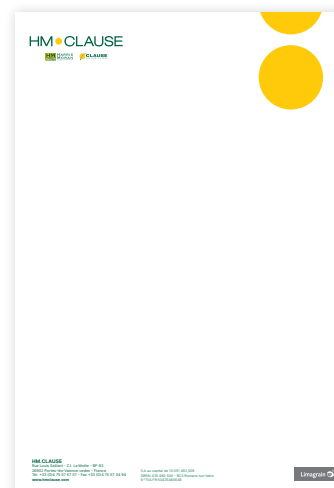
- Each variety of VILMORIN/MIKADO or HAZERA must be identified with its logo in small type next to the name of the variety (eg. Inner page of a catalog). This is the only use case of sister BU Logo.
- If distribution is via a sales office or a subsidiary of VMK or HZ, the contact details must appear in the sales contact area.

### Distribution of our varieties via a distributor (outside the LIMAGRAIN group)

- Either the distributor promotes our varieties via tools exclusively dedicated to our brand, in which case only our graphic charter must be applied according to the templates available.
- The distributor can include his contact details and logo in the sales contact area.
- or the distributor does so under its own brand identity, in which case each of our varieties must be identified with the HMC logo next



Product sheet: coexistence with another logo + limagrain logo



Coexistence with the limagrain logo

## PROPORTIONS

To maintain a hierarchy in reading, keep the following ratio :

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3/3



2/3



2/3



Banner: coexistence with another logo

1

# BRAND CORE ASSETS

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*Baseline*



# PRESENTATION

## Cultivating *Collaboration*

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Font : inter Bold

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Font : farnham display medium italic

This baseline is built with 2 typefaces, inter bold and farnham display medium italic.

In order to keep a balance, they are not exactly the same size (2 points of difference).

# BASELINE USAGE GUIDELINES

## EXTERNAL AND INTERNAL TOOLS

The CC is mandatory for external tools, not for internal tools (presentation template, stationery ...). The Cultivating Collaboration is also mandatory for video (intro - and/or outro) especially for commercial videos.

We recommend not using the Cultivating Collaboration « stand alone signature » on institutional tools mostly based on the commercial logo (Stationery, Internal presentation, Email signature...) or only in a preserved zone to communicate brand positioning (for example in a banner under the email signature but not with the logo, or at a backside of a document if necessary)

## COMMERCIAL TOOLS (ACTIVATION TOOLS)

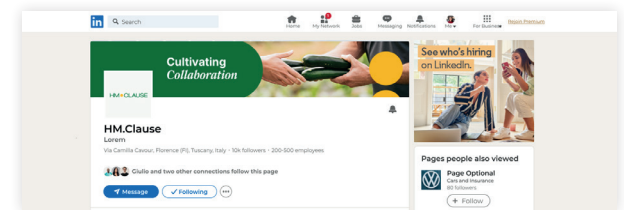
We recommend using the Cultivating Collaboration stand alone signature on commercial tools if they are respecting sizes, colors and readability guidelines. the CC comes after all the mandatory informations for commercial tools (legal informations about the products and so on). This case applies for example to catalogs, brochures, techsheets and price lists

## PRODUCT ADVERTISING

We recommend using the Cultivating Collaboration stand alone baseline on advertising tools. For that, we will apply the brand banner that will ensure consistency of the brand in product communication and in the same time, leave enough place to the product informations.



INTRO/OUTRO



SOCIAL MEDIA BANNER



CATALOG



BEACH FLAG



PRESS



POSTER

# SIZES AND READABILITY

The use of our baseline must follow certain rules, particularly in terms of readability.

Cultivating Collaboration minimum size : 3 cm when printed to be readable. It has to be respected on tools, if not possible to have the Cultivating Collaboration at a readable size, we will avoid it (for goodies such as pens for example).

Minimal size has also to be settled regarding the HM.CLAUSE trio commercial logo if it is used on the tool.

The logo is the priority. In case of lack of space available on the tools, we will not use the Cultivating Collaboration.

## MINIMUM SIZE

**Cultivating** *Collaboration*

print: 30 mm

**Cultivating** *Collaboration*

print: 20 mm

# COLORS AND BACK- GROUNDS RULES

The guidelines to apply on the tagline are the same as the logo. For example, remember to avoid photo backgrounds to ensure the readability of the slogan.

The tagline has to be written in white when used on a colored background (principal or secondary colors from the brand guidelines), and with the green of the logo when written on a white background.

Also the Cultivating Collaboration can be written in two lines and not only one. in this case, both words are left aligned.

**Cultivating** *Collaboration*

**Cultivating** *Collaboration*

**Cultivating** *Collaboration*

**Cultivating** *Collaboration*

**Cultivating** *Collaboration*

**Cultivating** *Collaboration*

**Cultivating** *Collaboration*

**Cultivating**  
*Collaboration*

**Cultivating**  
*Collaboration*

Not permitted: use on a cluttered background



# PERMITTED AND NOT

- The Cultivating Collaboration can't be used as a baseline under a logo.
- The Cultivating Collaboration can't be used with the corporate logo.
- The Cultivating Collaboration can't be used if not associated to the brand in any case.
- The Cultivating Collaboration can only be used as a « stand alone baseline » with the commercial logo (not as a baseline under the logo).

~~HM • CLAUSE~~  
~~ HARRIS MORAN SEED COMPANY~~  
~~ CLAUSE~~  
~~**Cultivating** *Collaboration*~~

Not a baseline

~~HM • CLAUSE~~  
~~**Cultivating** *Collaboration*~~

Never with the corporate logo

~~**Cultivating** *Collaboration*~~

Always associated to the brand,  
never alone

1

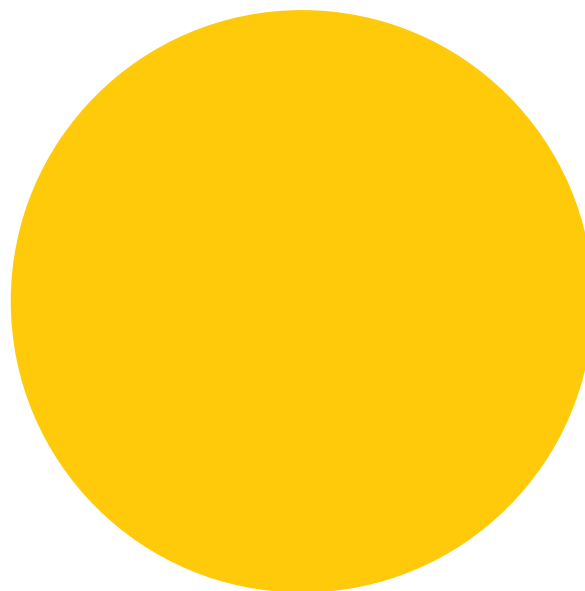
## BRAND CORE ASSETS

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*Yellow dots*

# PRESENTATION

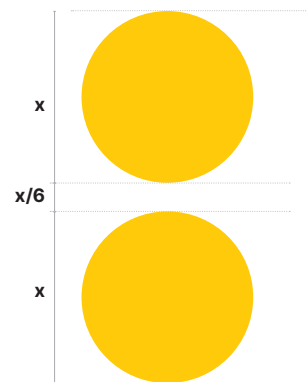
Like the sun rising, we have these yellow dots on our creations.



# GRAPHIC ELEMENTS: YELLOW DOT

The two yellow dots are a central element of communication and their construction must be respected both in size, space and place.

Cutting the yellow dot at the top is not allowed.



Respect the spacing between the circles  
(cf file: 2dots-security.ai)



Respect the cut  
(the space below the lines is outside the page)

Example of cut



# YELLOW DOT: POSITION

**Locked : marker band**  
Bottom right

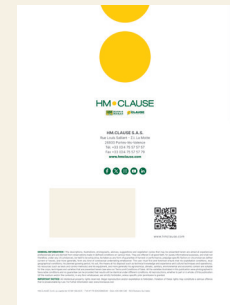
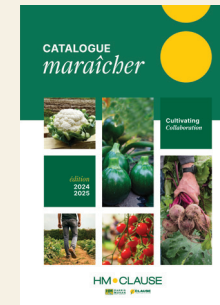
**Cultivating Collaboration**  
[www.hmclause.com](http://www.hmclause.com)

**HM • CLAUSE**



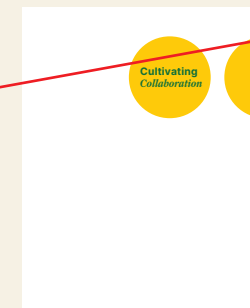
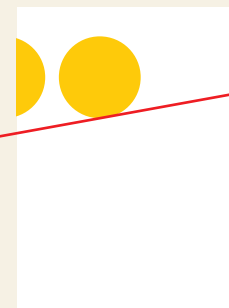
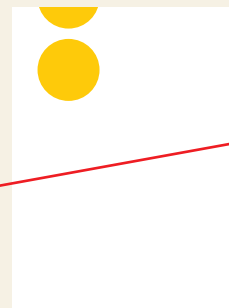
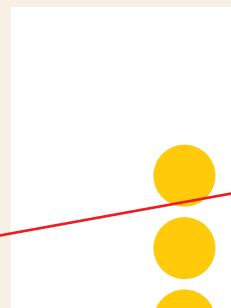
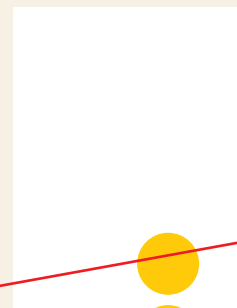
## Authorized according to media:

In some cases, it's impossible to fit a logo band because the support isn't suitable for it, in which case it's permissible to fit the 2 dots in the center or on the right, coming from above or below.



## Forbidden:

The 2 yellow circles must never be placed on the sides or on the left.  
**Writing inside them is forbidden.**  
Do not respect the cutting lines either, nor put 3 or more circles.



# GRAPHIC ELEMENTS: YELLOW DOT

The yellow dot is here to signify the link, either between farmers, or to signify an important point in the photo.

The transparent yellow circle (80%) can be used to highlight certain elements of the photo, such as hands and collaboration.

Only one translucent yellow dot is allowed in a photo



Opacity 80%



2

# COLORS

# MAIN COLORS

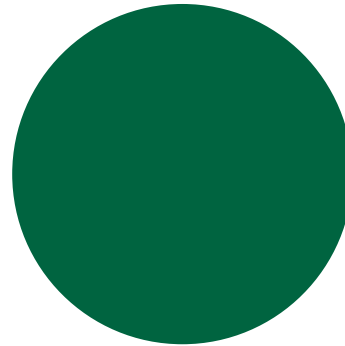
We have two main colors: green and yellow.

These colors dominate our palette and embody the essence and visual identity of HM.CLAUSE.

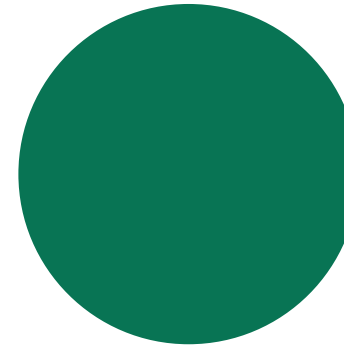
Green symbolizes growth, freshness and nature, while yellow evokes energy, creativity and joy.

Together, they bring visual harmony and strong recognition to our brand.

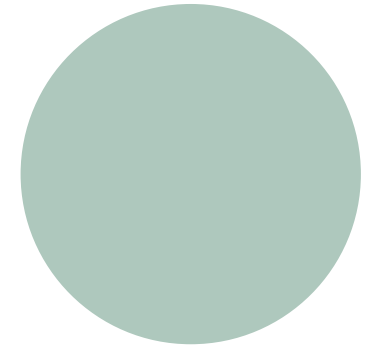
Pickle  
Zucchini  
Bean  
Watermelon  
Parsley  
Rocket  
Leek  
Cucumber  
Chard



Pantone 342 C  
CMYK 95 | 10 | 80 | 45  
RGB 25 | 95 | 60  
WEB #195F3C

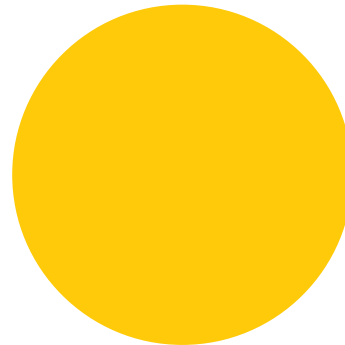


Pantone 342 C 85%  
CMYK 81 | 9 | 68 | 38  
RGB 2 | 115 | 82  
WEB #027352

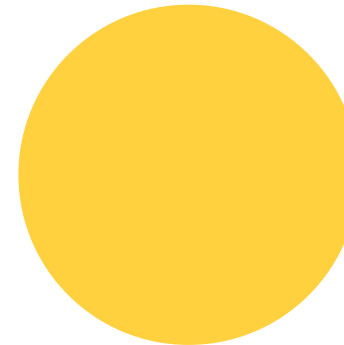


Pantone 342 C 25%  
CMYK 24 | 3 | 20 | 11  
RGB 189 | 209 | 197  
WEB #BDD1C5

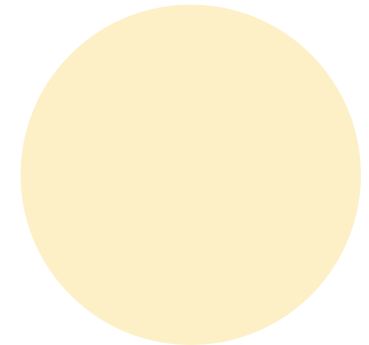
Corn



Pantone 7406 C  
CMYK 0 | 20 | 100 | 0  
RGB 255 | 204 | 0  
WEB #FFCC00



Pantone 7406 C 85%  
CMYK 0 | 17 | 85 | 0  
RGB 255 | 211 | 49  
WEB #FFD331



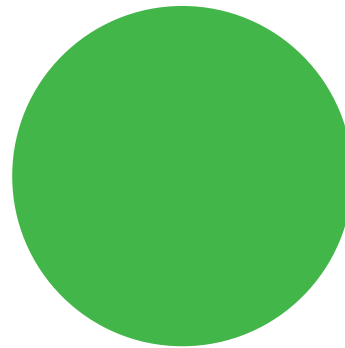
Pantone 7406 C 25%  
CMYK 0 | 5 | 25 | 0  
RGB 255 | 242 | 206  
WEB #FFF2CE

# SECONDARY COLORS

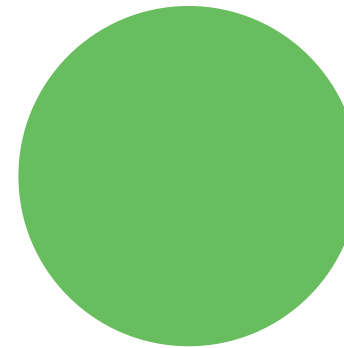
In addition to the main colors (green and yellow), we have a complementary range of colors to offer greater flexibility and visual richness in our designs.

Primary colors are used to structure tools (such as powerpoint) and secondary colors are mainly used for graphic elements (icons, graphics...).

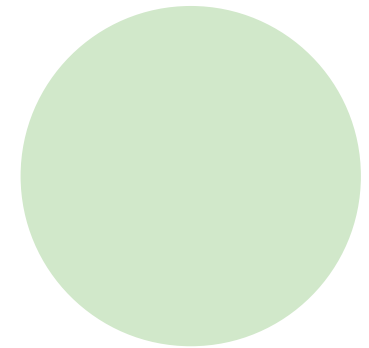
Spinach  
Fennel  
Bean  
Lettuce  
Pepper  
Bell pepper  
Aromatics and  
condiments



Pantone 361 C  
CMYK 73 | 0 | 100 | 0  
RGB 63 | 172 | 52  
WEB #45ac34

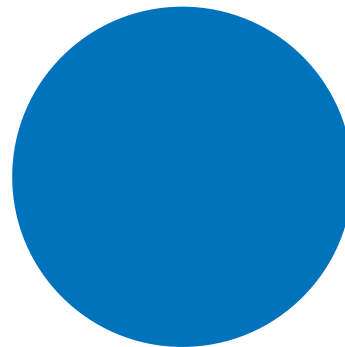


Pantone 361 C 85%  
CMYK 62 | 0 | 85 | 0  
RGB 109 | 183 | 78  
WEB #6DB74E

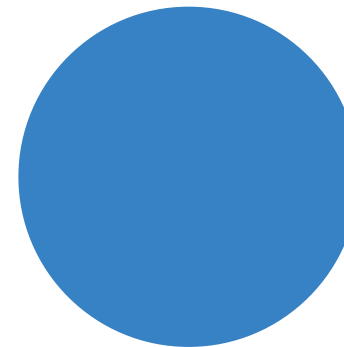


Pantone 2465 C 25%  
CMYK 18 | 8 | 25 | 0  
RGB 201 | 210 | 193  
WEB #C9D2C1

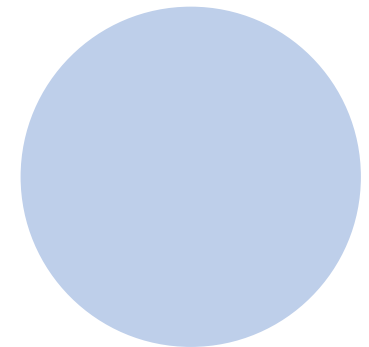
Cabbage



Pantone 7455 C  
CMYK 91 | 50 | 0 | 0  
RGB 0 | 109 | 182  
WEB #006db6



Pantone 7455 C 85%  
CMYK 77 | 42 | 0 | 0  
RGB 57 | 128 | 194  
WEB #3980C2



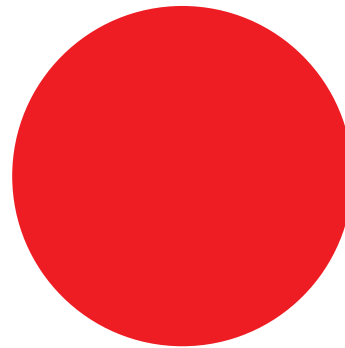
Pantone 7455 C 25%  
CMYK 23 | 12 | 0 | 0  
RGB 205 | 215 | 239  
WEB #CDD7EF

# SECONDARY COLORS

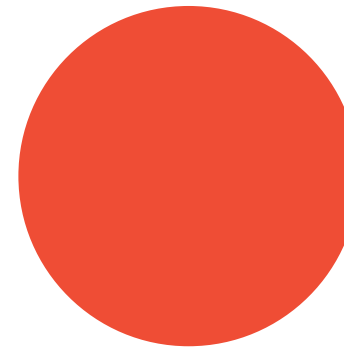
In addition to the main colors (green and yellow), we have a complementary range of colors to offer greater flexibility and visual richness in our designs.

Primary colors are used to structure tools (such as powerpoint) and secondary colors are mainly used for graphic elements (icons, graphics...).

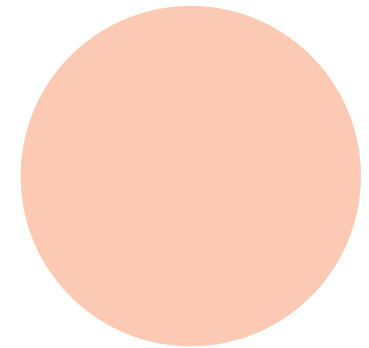
Tomatoes  
Radish



Pantone 485 C  
CMYK 0 | 100 | 100 | 0  
RGB 227 | 6 | 19  
WEB #e30613

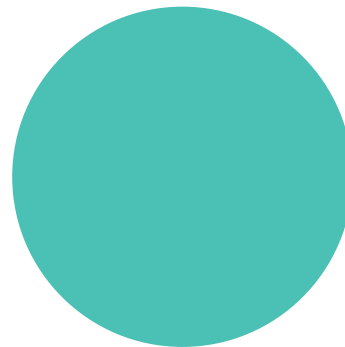


Pantone 485 C 85%  
CMYK 0 | 85 | 85 | 0  
RGB 232 | 65 | 43  
WEB #E8412B

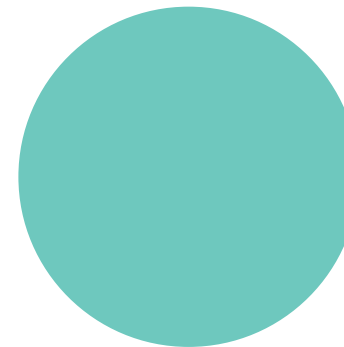


Pantone 2465 C 25%  
CMYK 0 | 25 | 25 | 0  
RGB 250 | 207 | 188  
WEB #FACFBC

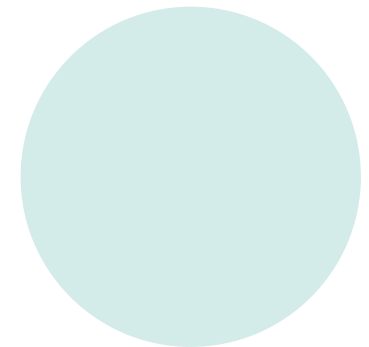
Celery  
Chicory



Pantone 2239 C  
CMYK 64 | 0 | 35 | 0  
RGB 39 | 180 | 172  
WEB #27b4ac



Pantone 2239 C 85%  
CMYK 54 | 0 | 30 | 0  
RGB 123 | 199 | 192  
WEB #7BC7C0



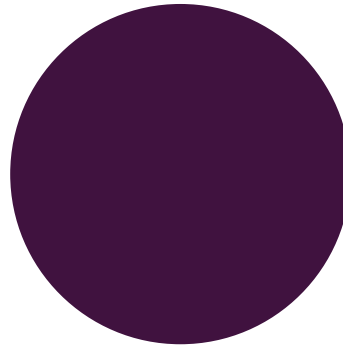
Pantone 3514 C 25%  
CMYK 16 | 0 | 9 | 0  
RGB 222 | 239 | 238  
WEB #DEEFEE

# SECONDARY COLORS

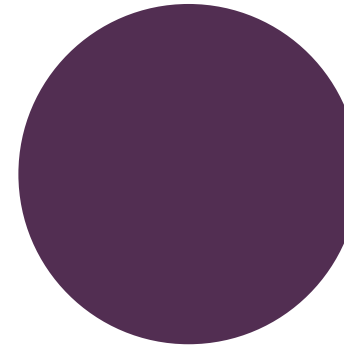
In addition to the main colors (green and yellow), we have a complementary range of colors to offer greater flexibility and visual richness in our designs.

Primary colors are used to structure tools (such as powerpoint) and secondary colors are mainly used for graphic elements (icons, graphics...).

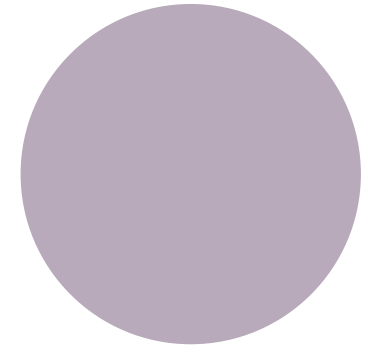
Turnips  
Eggplant  
Beet



Pantone 518 C  
CMYK 55 | 86 | 20 | 63  
RGB 66 | 35 | 64  
WEB #412340

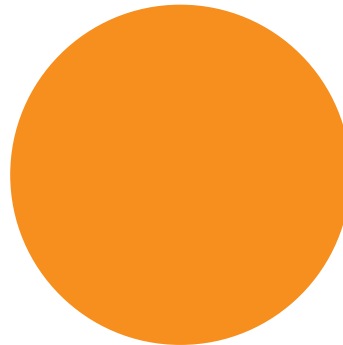


Pantone 518 C 85%  
CMYK 47 | 73 | 17 | 54  
RGB 93 | 53 | 85  
WEB #5D3555

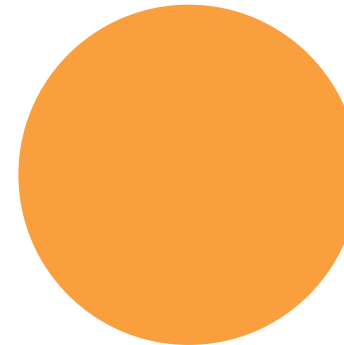


Pantone 2465 C 25%  
CMYK 14 | 22 | 5 | 16  
RGB 198 | 184 | 199  
WEB #C6B8C7

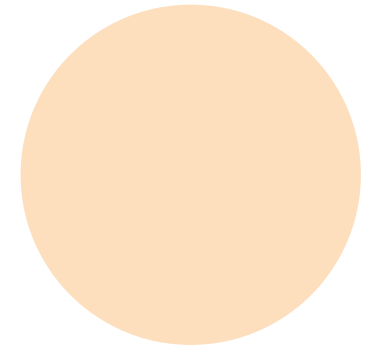
Melon  
Squash  
Carrots



Pantone 144 C  
CMYK 0 | 52 | 100 | 0  
RGB 242 | 142 | 0  
WEB #F28E00



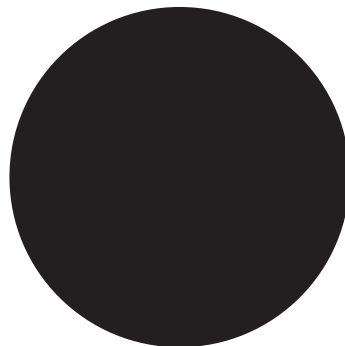
Pantone 144 C 85%  
CMYK 0 | 44 | 85 | 0  
RGB 246 | 160 | 51  
WEB #F6A033



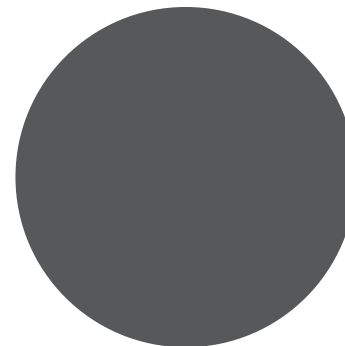
Pantone 3514 C 25%  
CMYK 0 | 13 | 25 | 0  
RGB 254 | 228 | 199  
WEB #FEE4C7

# TEXT COLORS

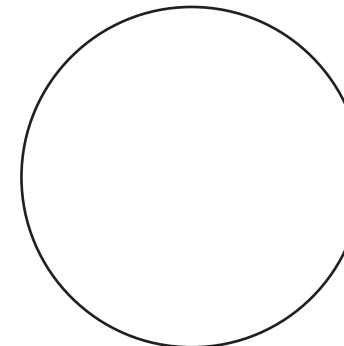
For plain text, black, gray or white. For titles, use secondary colors.



Pantone Black C  
CMYK 0 | 0 | 0 | 100  
RGB 0 | 0 | 0  
WEB #000000



Pantone Black C 80%  
CMYK 0 | 0 | 0 | 80  
RGB 87 | 87 | 86  
WEB #575756



White  
CMYK 0 | 0 | 0 | 0  
RGB 255 | 255 | 255  
WEB #ffffff

USE AS BACKGROUND  
FOR PRESENTATION



Pantone 2309 C 20%  
CMYK 3 | 4 | 10 | 0  
RGB 249 | 244 | 234  
WEB #f9f4ea



3

# GRAPHIC ELEMENTS

# GRAPHIC ELEMENTS

To enrich and energize our creations, we provide a wide range of visual resources. This palette includes :

- **Pictograms:** A collection of pictograms carefully designed to represent various ideas and concepts in a clear and aesthetic way.
- **Colors:** In addition to the main colors (green and yellow), we have a complementary range of colors to offer greater flexibility and visual richness in our designs.
- **Photos:** A selection of high-quality photos to illustrate and reinforce our visual messages.
- **The rounded shape** to highlight product information on advertising media

These resources are essential to bring our creations to life, ensuring consistency, diversity and visual impact.



- Idea 1
- Idea 2
- Idea 3

# GRAPHIC ELEMENTS: PICTOGRAMS

Sample of pictograms for you to use as illustration.

In product advertising tools, it is only allowed to use one pictogram (variety pictogram, etc.)



## EXAMPLES OF USE

In print or digital



Here, text is written in 10-point font.  
Inter Extra bold font caps, uppercase.  
15 letters maximum.



4

# FONTS

# OUR TYPOGRAPHIES

## PRINT & WEB

### CATALOG VARIETY

#### inter bold

This font is always used in uppercase.

aâbcçdðeéffghîijklmññoøppqoerstuüvwxyz  
AÂÃBCÇDEFGHIJJKLMNOØÓÔÕPQRSTUVWXYZ  
0123456789°(,","-;:)?&@°°π®†≈ø™£¢¥§•ªº

### SUBTITLES & BODY COPY

#### inter regular / *inter regular*

This font is always used in lowercase for subtitles and body text.

In the catalog, subtitles are in regular italic. Since the italic version doesn't exist, the slant in InDesign should be used at 10°.

T ↺ 10°

aâbcçdðeéffghîijklmññoøppqoerstuüvwxyz AÂÃBC-  
ÇDEFGHIJJKLMNOØÓÔÕPQRSTUVWXYZ  
0123456789°(,","-;:)?&@°°π®†≈ø™£¢¥§•ªº

### DOUBLE TITLE & TESTIMONY

#### *Farnham display medium italic*

This font is always used in lowercase for titles, taglines, or the website.

aâbcçdðeéffghîijklmññoøppqoerstuüvwxyz AÂÃBC-  
ÇDEFGHIJJKLMNOØÓÔÕPQRSTUVWXYZ  
0123456789°(,","-;:)?&@°°π®†≈ø™£¢¥§•ªº

## PRESENTATIONS

### MAIN TITLE

#### arial bold

This font is always used in uppercase, in bold for the titles.

aâbcçdðeéffghîijklmññoøppqoerstuüvwxyz AÂÃBC-  
ÇDEFGHIJJKLMNOØÓÔÕPQRSTUVWXYZ  
0123456789°(,","-;:)?&@°°π®†≈ø™£¢¥§•ªº

### BODY COPY

#### arial regular

This font is always used in lowercase, in regular for body text.

aâbcçdðeéffghîijklmññoøppqoerstuüvwxyz AÂÃBC-  
ÇDEFGHIJJKLMNOØÓÔÕPQRSTUVWXYZ  
0123456789°(,","-;:)?&@°°π®†≈ø™£¢¥§•ªº

### SUBTITLES

#### *georgia italic*

This font is always used in lowercase for taglines.

aâbcçdðeéffghîijklmññoøppqoerstuüvwxyz AÂÃBC-  
ÇDEFGHIJJKLMNOØÓÔÕPQRSTUVWXYZ  
0123456789°(,","-;:)?&@°°π®†≈ø™£¢¥§•ªº

# EXAMPLES

seeds of  
**CARROT**

CATALOGUE  
*maraîcher*

## POLYDOR<sub>F1</sub>

A CAROTT OF QUALITY FOR THE  
WHOLE WINTER

- Upright foliage with good durability, strong attachment.
- Early, cylindrical-conical root with excellent appearance.
- High yield.

### QUOTE

“  
*Seeds designed to address the agronomic challenges of today and tomorrow.*

### TESTIMONY

“



*Ecae et quis ut maionet voloreptus aut ilignis volor saperov itiur? Quis esed ut volestem. Nequos ma doluptatusae venessent optaqui omnieniti occab initi tem ium et dolorpore, quam quunt.*

Edgar Poissonnet  
Saône et Loire

## HIERARCHY

15 pt - **Eribus as voluptatur sit tres officiuX**

### TITLE

9 pt - **1. Sous-titre Scienih icienda corro to eos eos eat fugit ad quaspel il imet haritiis est**

### SUBTITLE

9 pt - *Chapeau Officie ntiaece pratiat iumqui as experum listem reped esciation prae laut odit qui inciend anibilit excepta quissit quamenimus*

### LEAD

9 pt - Body Copy - Non enectota vitate sit, vid quatur molum quo enet, **senim haruntus**, nimporro commolu ptatur aut et moluptam et et, to es istiora cuscime vid quaecto volest, utatemo **lo-ritas quiducias eost et que vidio**. Da volentiorro ea vendis aut volupis dolorep tiundi quantur

### BODY COPY

**2. Cuscime vi, nimporro commolu ptatur aut et moluptam and seeds**

*Officie ntiaece pratiat iumqui as experum listem reped esciation prae laut odit qui inciend anibilit excepta quissit quamenimus*

Non enectota vitate sit, vid quatur molum quo enet, **senim haruntus**, nimporro commolu ptatur aut et moluptam et et, to es istiora cuscime vi, nimporro commolu ptatur aut et moluptam et et, to es istiora cuscime vid quaecto volest, utatemo.

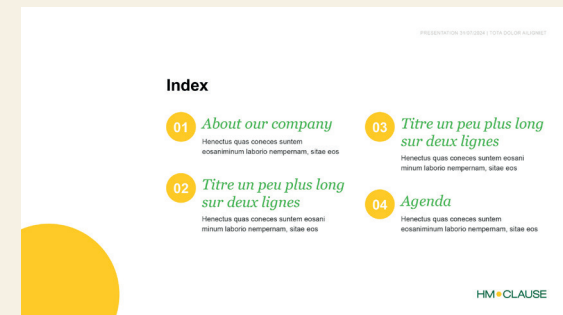
6 pt - Note: Please make sure to read the general information on page 55. The descriptions of the icons can be found on the catalog's flap.

# OUR TYPOGRAPHIES

## Examples



CATALOG

POWER POINT  
PRESENTATION

5

# ICONOGRAPHY



# ICONOGRAPHY

Humanity,  
Collaboration,  
and Authenticity.



# DO

1. With equipment or technical elements that remind us about the profession
2. Natural and sincere attitudes photoshoot, snapshot
3. Action & mouvement, living moments
4. Collaboration: at least two people, complicity, more an exchange than superiority. Show hands recommended.
5. Diversity (age, ethnicity, gender)
6. Pragmatic, boots on the ground. Simple compositions, essential is represented
7. Exposure: sunny, warm colors
8. Dynamic framing, blur and sharp zones

All product images are to be validated with the respective product manager in the country or region as agreed with the marketing team.

All plantation/ process images are to be validated with the Operations teams to ensure the correct phytosanitary practices of HM.CLAUSE are showcased.





# DON'T

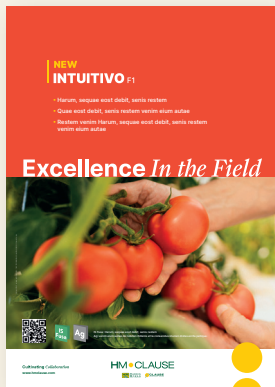
1. Dark, cold colors, false landscape
2. Posed, unnatural photos
3. Too many people
4. Authority relationship or fake relationship, no smile
5. Close-up of unsightly, unnatural vegetables
6. Dont use animated characters, superhero...
7. Dont use artificial creation on products, products creative manipulation...
8. Dont use local themes (example: indian holidays)
9. Dont use pictures with crops that we don't grow/produce/sell



6

# EDITORIAL CHARTER

# PRODUCT COMMUNICATION GUIDELINES



Template : Poster-50×70-template-2024.indd

## GENERAL GUIDELINES

Advertising has to express brand positioning, brand values and brand personality (both in design, tone of voice and messages); Unnatural, dreamy, science-fiction contexts for examples are not allowed we are boots on the ground)

Advertising has also to express some core assets such as an « farmers to farmers attitude / point of view », in other words proximity

## ORGANIZATION

### BRAND SPACE:

To ensure consistency of the brand elements, we are using the brand banner on product communication tools.

### ADS - PRODUCTS SPACE:

> Depends on the available space

#### • Mandatory elements (for example on a banner):

- Photo of the product (close up photo)
- In case of several products, you can use cut out photos or photos of the products on a white background
- Name of the product
- Baseline of the product
- Icon of the product (if any)
- In case use colored background (use the ones from the brand guidelines)

#### • Additional elements (for example for A4 print)

- Description / body copy
- 2nd photo of the product (photo in context)
- Picto (new...)
- QR Code / link for digital content

In a multi-product communication, two options are possible: either you use cut-out product photos with their names (e.g., a melon, a carrot, a zucchini), or you use a single photo that represents all three products in their context (with people, for instance)

## MESSAGES

### • TONE OF VOICE:

#### • The same than the one for brand + following guidelines

- Catchy
- Brief (short sentences, 3 or 4 words recommended)
- Impactful

### • HIERARCHY:

#### • 1st : Products mandatory informations

- Description / body copy
- Slogan
- Name of the product + icons

#### • 2nd : brand informations

- Logo, baseline CC, 2 yellow dots (brand banner)

#### • 3rd : other informations both on product and on brand

# EDITORIAL TONE

The editorial tone expresses the personality and attitude of the brand when addressing its audiences.

This editorial tone aims to be consistent and specific so that the brand can be quickly identified.

The editorial identity of HM.CLAUSE is defined as follows:

## Style

### “ Committed

Engaged, understanding, respectful...

The brand stands alongside its customers to successfully carry out all their projects. It inspires confidence and develops a sense of serenity.

#### LEXICAL FIELD:

“It is our priority, let's work together, we commit to...”, “Roll up our sleeves”

### “ Authentic

Sincere, genuine, concrete...

The brand is grounded in reality and communicates with complete sincerity. The brand communicates clearly and simply to its customers.

#### LEXICAL FIELD:

«We are convinced that»

«We are grounded in finding solutions to local farming challenges»

«Here you can see, or here you will see»

### “ Reassuring

Available, respectful...

The brand develops a sense of serenity in its customers and inspires confidence.

#### LEXICAL FIELD:

“Here to help”

### “ Open

Receptive, curious, open-minded...

The brand seeks to broaden horizons by exploring new ideas, projects, and experiences.

#### LEXICAL FIELD:

“Let's try something new...”

### “ Dynamic

Inspiring, optimistic, bold...

The brand uses short, positive phrases to inspire and engage its customers. She invites them to discover new horizons.

#### LEXICAL FIELD:

“Go for it...”, “Good to grow”, “Let's try something new”

# EDITORIAL GUIDELINES

## How to write a text for HM.CLAUSE?

**“ The discourse of HM.CLAUSE places a strong emphasis on human connection and exchange.**

The use of «you» is preferred to encourage and support HM.CLAUSE target audiences in line with the brand's positioning.

The use of «we» is also recommended to express the collaboration established by the brand and its closeness to its targets, as long as it includes and associates them in our discourse.

The brand uses simple sentence constructions to be as accessible as possible and does not hesitate to use positive and exclamatory phrases to foster engagement from its targets.

Finally, the use of the present or future tense is preferred to ground the communication in the concrete or to engage our targets in new projects.

### EXAMPLES

**“Together, let's cultivate success!”**

**“Let's work tirelessly to innovate, develop the agriculture of tomorrow, and cultivate quality vegetables that will feed the planet.”**

**“Day by day, you help us become the trusted partner you need. We work together to create the vegetables of today and tomorrow.”**

# EXAMPLE OF LEXICAL FIELDS

Those are examples, take into account your local context to develop the lexical field of the brand.

## COLLABORATION

cultivate

*nurture*

**SOW**

## SUCCESS

bloom

*pick*

*abundance*

**harvest**

fruit

## CREATION

germinate

**seed** *fertile*

*field* **grow**



# EDITORIAL GUIDELINES



- Provide **concrete examples**, evidence
- Be **didactic**
- Make it **accessible**, simplify
- Break down **into steps**
- Use **the present** or **future tense**
- Use action verbs to **energize the texts**
- **Encourage**
- Be **determined** in your speech
- Be **inspiring** to highlight the work of our targets
- Stay in the **realm of success and positivity**
- Include the targets in our speech by using words like **«together,» «we,» «collective,» ...**



- Don't **overpromise** product performance
- **Don't compare our product** directly with competitors
- Don't position ourselves as **the «best»**

# SAMPLE OF REWRITTEN TEXT

## Before

### Ready to roll up our sleeves

For HM.CLAUSE, local farmers are the roots of global agriculture. Our activity is not limited to seeds; it also involves supporting the professionals who cultivate them.

That's why we support a large number of local trials and research initiatives in more than 30 countries worldwide.

HM.CLAUSE's common mission is to empower producing communities around the world to cultivate a more sustainable future, day by day, seed by seed.

## After

### We roll up our sleeves!

At HM.CLAUSE, we are convinced that local farmers are the roots of global agriculture.

Our activity is not limited to seeds; our priority is to support the professionals who cultivate them.

That's why we commit year after year to a large number of local trials and research initiatives in more than 30 countries worldwide.

**Our ambition?** To give each producing community around the world concrete means to cultivate a more sustainable future, day by day, seed by seed.

7

# ACTIVATION TOOLS

7

## ACTIVATION TOOLS

---

*Tools that  
will not be updated  
by the markets*

# STATIONNERY TEMPLATES

Stationnery templates

Use of business cards:

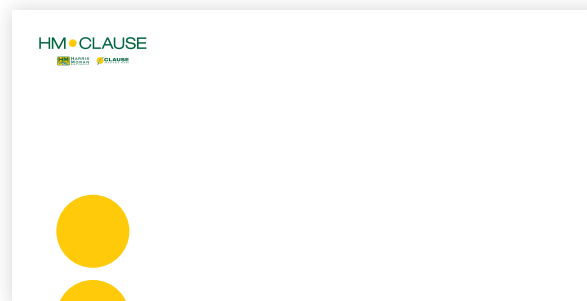
Commercial business cards should be used by employees from:

- Sales
- Product Development
- Customer Service
- R&D trial specialists
- Customer Excellence
- Marketing

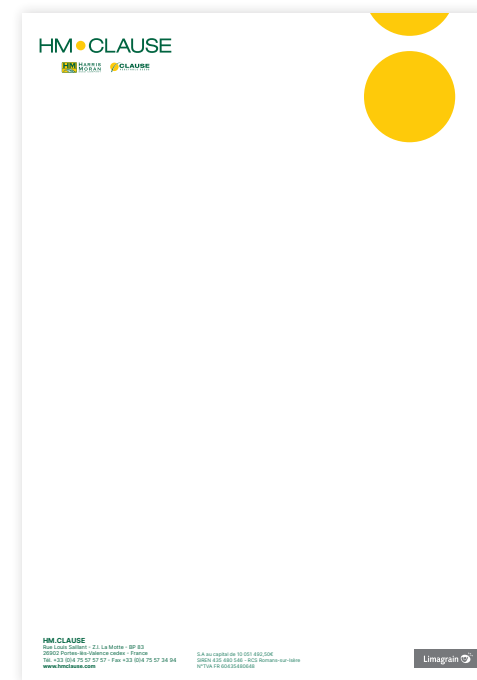
Corporate business card should be used by employees of all other departments.



BUSINESS CARD



ENVELOPE



LETTERHEAD



HM.CLAUSE IBERICA S.A.U.  
A46031258 | Apdo. Correís, 17 | Paraje La Reserva, 7 | 04745 La Mojonera | (ALMERIA) - ESPANA

EMAIL SIGNATURE & BANNER

# PACKAGING



# GOODIES

## Internal targets: HM.CLAUSE corporate logo

Examples: Sales uniforms, events uniforms, internal events goodies, new comers welcome packs.

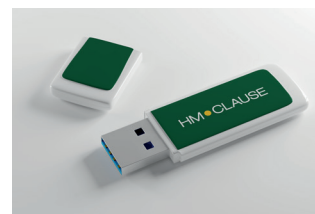
In the case of internal targets with promotional objectives: Sales and events uniform, brand promise "Cultivating Collaboration" has to be included.

## External targets: HM.CLAUSE commercial logo

Important: In the cases of ordering/producing goodies where we don't have enough space to include HM.CLAUSE commercial brand, we will be available to use HM.CLAUSE logo. The minimum size of the trio logo that can be used must be checked (see brand book) against the manufacturing method (e.g. embroidery on textiles, screen printing, etc.). We can have different scenarios.

This rule should make it possible to verify the brand name and its promise.

Model #1: ALL



# PRESENTATION

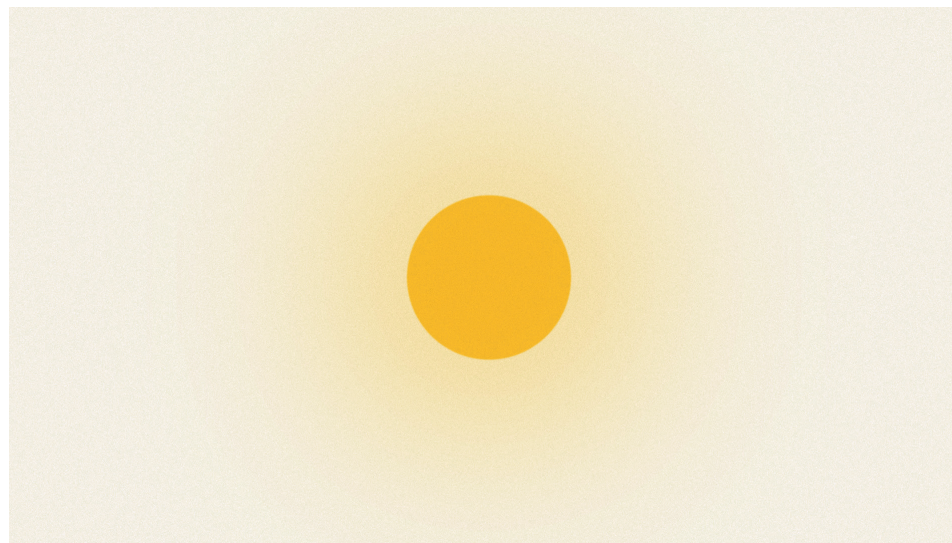
Template :  
HMClause-commercial.pptx  
HMClause-corporate.pptx





# INTRO OUTRO VIDEO

Template : SOLEIL\_INTRO\_OUTRO\_01.indd



INTRO



OUTRO

7

## ACTIVATION TOOLS

---

*Tools that  
will be updated  
by the markets  
& guidelines*

# BEACH FLAG

Template : Beach-flag-template-2024.indd



# DIGITAL: PROFIL BRAND BANNER

Template : Covers.psd

**Cultivating**  
*Collaboration*

**Cultivating**  
*Collaboration*

**Cultivating**  
*Collaboration*

COVER FACEBOOK

**Cultivating**  
*Collaboration*

COVER LINKEDIN

**Cultivating**  
*Collaboration*

COVER YOUTUBE

# DIGITAL: PRODUCT COMMUNI- CATION

Template ban : 160\_600.psd

## Screen 1:

The logo stays at the top in a white area that takes up 1/6 of the banner's height. Yellow circles are in the center at the bottom, going outside the frame. The photo shows the product in its natural environment.

## Screen 2:

The logo stays at the top in a white area, again taking 1/6 of the banner's height. The other 5/6 shows the product on a colored background that matches it (orange for carrots, red for tomatoes, green for zucchinis, etc.). The layout follows this order: first the baseline («Excellence In the Field»), then the product image, and finally the product name in smaller text, based on earlier brand guidelines.

## BANS 160X600



# DIGITAL: PRODUCT COMMUNI- CATION

Template ban : 728\_90.psd

## Screen 1:

The logo is on the left side, taking up the first quarter of the banner. Yellow circles are on the right side, extending outside the frame. The product photo shows it in its natural context, filling the remaining space.

## Screen 2:

The logo stays on the left, fixed in place, followed by the cut-out product in the center of the banner. On the left, the baseline and the product name appear, following the reading order and respecting the previously established visual hierarchy.

## BANS 728X90



# DIGITAL: PRODUCT COMMUNI- CATION

Template ban : 250\_250.psd

## Screen 1:

The logo is placed in a white protective area at the bottom, taking up the lower third of the banner. The yellow circles are centered and positioned in the top right corner, extending outside the frame while staying visible without interfering with the product image. The product photo shows it in its natural context, filling the remaining space.

## Screen 2:

The logo stays fixed at the bottom, within the white protective area. The product, cut out, is placed on the right, taking up a significant portion of the space. It can be cropped if needed to maintain a strong presence. On the left, the baseline and the product name appear, following the reading order and respecting the previously established visual hierarchy.

## BANS 250X250



SCREEN 1



SCREEN 2



SCREEN 2



SCREEN 1



SCREEN 2



SCREEN 2



# DIGITAL: SOCIAL POSTS

Template : Posts.psd

## FORMAT AND MARGINS:

The format is square, with a white margin of 45px maintained around all elements to ensure good visual breathing space.

## SHAPE:

The colored shape must match the represented product (red for tomatoes, orange for carrots, green for zucchinis). This shape occupies the lower half of the visual with a rounded top.

## YELLOW CIRCLES:

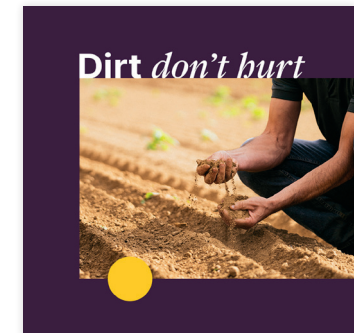
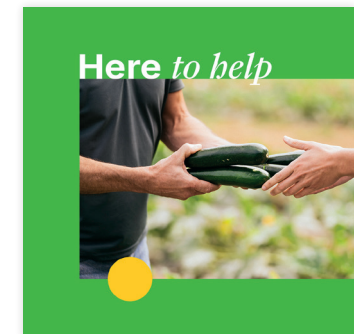
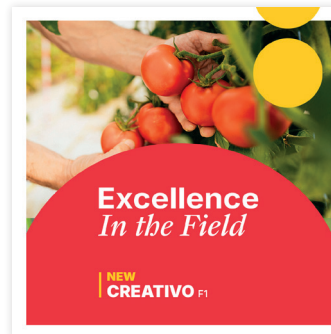
The two yellow circles, located in the top right corner, are the only graphic elements that “extend beyond the frame.” They should remain partially visible without encroaching on the product image.

## TYPOGRAPHY:

Maintain the ratio between the baseline and the product name, with the baseline always in uppercase.

## BACKGROUND PHOTO:

The background must depict the product in its natural context.





# FIELD SIGN

Sizes: 17 × 11 pouces  
11 × 7 pouces

Template : Field-sign-large-17×11-template-2024.indd  
Field-sign-large-11×7-template-2024.indd

The panel is made up of two green stripes 14 mm high, to be placed at the top and bottom of the panel.

The logo is centered and 135 mm long.

A fillet separates the logo and the product name.

When the product is new, the new picto is positioned to the left of the fillet. If there's a product picto, it's placed to the right of this fillet.

Next we place the product name in inter black and its subtitle in inter medium.

Aligned to the right, either the cultivating collaboration or the seedling information.

An 87mm yellow circle is placed at the bottom, revealing only a third of the circle (29mm).



# TRADESHOW BACKDROP

Template : Trade-show-backdrop-template-2024.indd

Use a rectangle with rounded edges to display information related to the backdrop.

Its width should be half that of the backdrop.

Its height may vary according to the information to be included.

In the background, a photograph occupies the entire surface, with a yellow dot at 80% transparency to highlight a specific product feature.

The bottom banner uses the proportions quoted on page 4.

$a$  = margin = 120 mm

$b$  = width of the document. It is divided in two parts to create the green rectangle with rounded edges.

$b/2$



# CAP

Template : Cap-template-2024.indd



# TECH SHEET

Size: 21 × 29,7 cm

Template : Tech-sheet-template-2024.indd

The cover is composed of a solid area covering half the surface. This solid area is in one of the colors of the chart corresponding to the vegetable, in its 85% version.

A centered circle with a diameter of 170mm positioned 70 mm from the top edge, which accommodates the product photo.

The tagline is positioned at the top.

Below, the product name at 25% of the background color.

2 to 3 small accompanying photos are placed in the bottom circles (22 mm in diameter). If there are only 2 photos, leave the last round yellow.

65 mm-high photo banner on reverse.

Below the photo is our rounded-edge rectangle (composed of a circle and a square) for the product tagline.

9pt main information is in the left-hand column, lexicon-type explanations on the right (6pt, narrower column).

When there's a product photo, it's positioned just to the left of the red block, above the name, in an area 35 mm in diameter.



# PRICE LIST

Size: 21 × 29,7 cm

Template : Price-list-template-2024.indd

The document consists of a 30mm-high brand banner, followed by a 40mm-high photo.

On the photo we find our rounded-edge rectangle (composed of a circle and a square) where the price list and its date are inscribed.

If there's a product photo, it's placed to the left of the text (see thumbnail image), followed by a two-column price table (adjust according to the size of your price list).

**Table:**

**Row entries: color at 100%**


**Lower rows: background at 25%**

Apply the chart colors.

Cultivating Collaboration  
www.hmclause.com

HM • CLAUSE  
HARUM NOTAN • CLAUSE

PRICE LIST  
APRIL 2025



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CROP / VARIETY	Unit weight (gm or sds)	Published Price (in Rs./kg or 1000 sds)	Published Price (in Rs./unit)	MSP (in Rs./Unit)
GEETANJALI r1	10	13,300.00	133.00	300.00
GODAVARI r1	10	12,000.00	120.00	275.00
GREEN BALL r1	10	10,000.00	100.00	225.00
GREEN BALL r1	10 10	12,500.00	133.00	300.00
GREEN BALL r1	10	13,300.00	120.00	275.00
GREEN BALL r1	10	12,000.00	100.00	225.00
GREEN BALL r1	10	10,000.00	133.00	300.00
GREEN BALL r1	10	12,500.00	120.00	275.00
GREEN BALL r1	10	13,300.00	100.00	225.00
GREEN BALL r1	50	12,000.00	133.00	450.00
GREEN BALL r1	10	10,000.00	120.00	275.00
KARTIK r1	10	12,500.00	100.00	225.00
VEER-33 r1	10	12,500.00	205.00	450.00
VEER-33 r1	10	12,500.00	205.00	450.00
KARTIK r1	10	12,500.00	100.00	225.00
VEER-33 r1	10	12,500.00	205.00	450.00
VEER-33 r1	10	12,500.00	205.00	450.00
GEETANJALI r1	10	13,300.00	100.00	225.00
GODAVARI r1	50	12,000.00	133.00	450.00
GREEN BALL r1	10	10,000.00	120.00	275.00
KARTIK r1	10	12,500.00	100.00	225.00
VEER-33 r1	10	12,500.00	205.00	450.00
VEER-33 r1	10	12,500.00	205.00	450.00
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VEER-33 r1				



# ADVERTISING KIT



PULL-UP BANNER



A4 PRESS



BILLBOARD



POSTER

# HIGHLIGHTING VARIETIES, 2 CASES



**NEW**  
**INTUITIVO** F1

**When the product is new**, a line supports the new + the name of the variety.

The line is the same color as the new.

Type sizes vary according to the media, for example on the poster the NEW is in 50pts and the variety in 70pts.

Respect the sizes given in the templates.



**INTUITIVO** F1

**When the product is not new**, a yellow dot supports the variety name.

It is the same height as the product variety.

Type sizes vary according to media, for example on the poster the variety in 70pts.

Respect the sizes given in the templates.

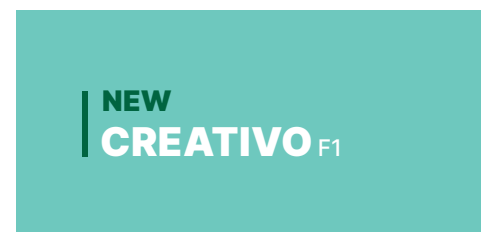
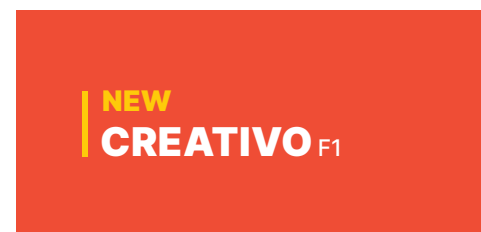
# COLOR PALETTE

Here are the possible color variations for product communication.

**New:** to adapt to the background.  
Only 2 colors are allowed,  
**Green Clause and Yellow Clause.**

**Background:** Always color at 85%.

**Product Name:** White





# POSTER GUIDELINES

Size: 70 × 50 cm

Template : Poster-50×70-template-2024.indd

The area dedicated to the product is divided into 2:  
the first is dedicated to the text, the second to the photo.

Text: It comes on a rectangle with rounded edges that occupies 50% of the width. This solid area is in one of the colors of the chart corresponding to the vegetable, in its 85% version.

First, the product name in white, and below that, if necessary, its associated picto at 25% of the size of the name and its arguments.

Then, the statement, in white.

The statement/product name ratio is 75% / 100%.

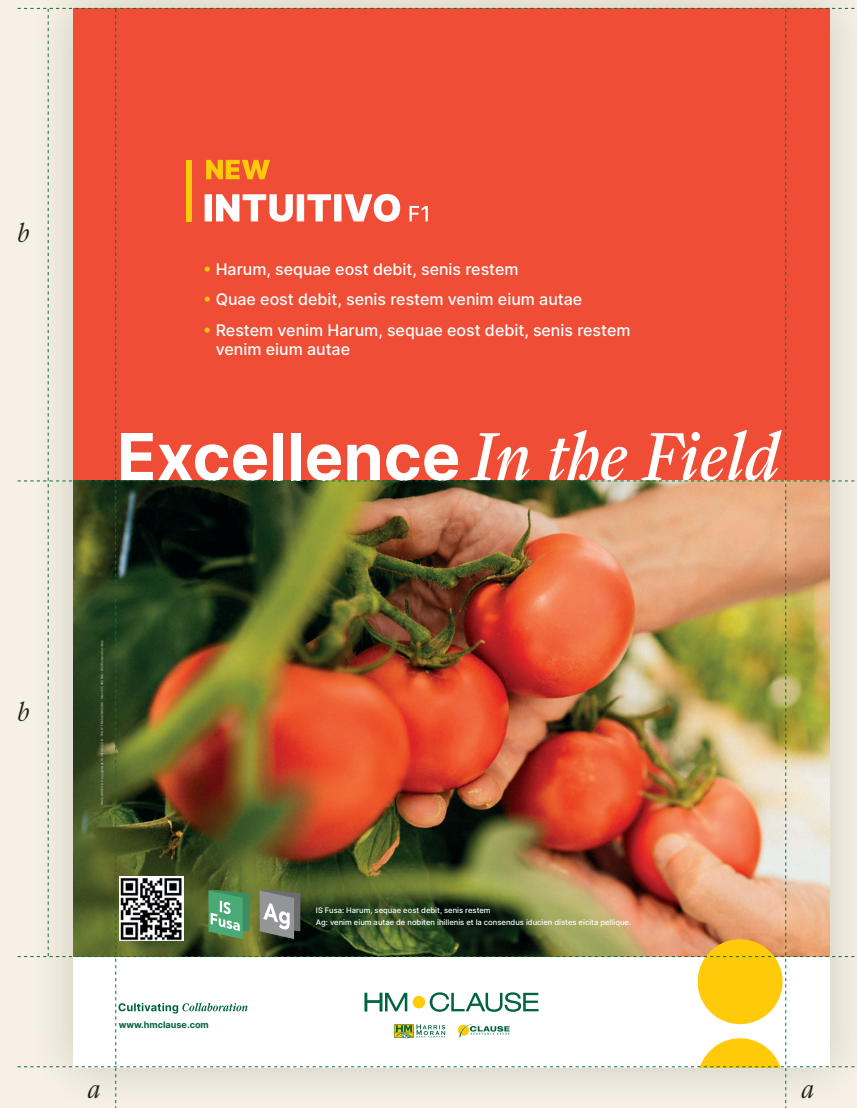
The photo: Either a nice photo of the product in situation, or a photo of a cropped product.

Use the area at the bottom of the photo to add information about QR codes or diseases with associated pictograms.

The bottom banner uses the proportions quoted on page 4.

$a$  = margin = 30 mm

$b$  = the height of rest of the document is divided into 2 equal parts. Adapt to the height of the document.



# BILLBOARD

Size: 8 × 3 m

Template : Billboard-8×3-template-2024.indd

The area dedicated to the product is divided into 2: the first is dedicated to the text, the second to the photo.

Text: It comes on a rectangle with rounded edges.

The rounded-edge rectangle runs from the start of the page to the beginning of the H in the logo. This solid area is in one of the colors of the chart corresponding to the vegetable, in its 85% version.

First, the statement, in white.

Then, the product name in white, and below that, if necessary, its associated picto at 25% of the size of the name and its arguments.

The statement/product name ratio is 100% / 75%.

The photo: Either a nice photo of the product in situation.

The bottom banner uses the proportions quoted on page 4.

$a$  = margin = 400 mm



# BILLBOARD 4X3M

Size: 4 × 3 m

Template : 4×3-template-2024.indd

The area dedicated to the product is divided into 2: the first is dedicated to the text, the second to the photo.

Text: It comes on a rectangle with rounded edges.

The rounded-edge rectangle runs from the start of the page until the middle of the page. This solid area is in one of the colors of the chart corresponding to the vegetable, in its 85% version.

First, the statement, in white.

Then, the product name in white, and below that, if necessary, its associated picto at 25% of the size of the name and its arguments.

The statement/product name ratio is 100% / 75%.

The photo: Either a nice photo of the product in situation.

The bottom banner uses the proportions quoted on page 4.

*a* = margin = 200 mm



# PULL UP BANNER

Template : Pull-up-80×200-template-2024.indd

The pull-up banner is divided into 4:

2 sections for the color part, 1 section for the photo,  
1 section for the bottom banner.

Text: It comes on a rectangle with rounded edges coming from above. This solid area is in one of the colors of the chart corresponding to the vegetable, in its 85% version.

The text: First, the statement, in white.

Then, the product name in white, and below that, if necessary, its associated picto at 25% of the size of the name and its arguments.

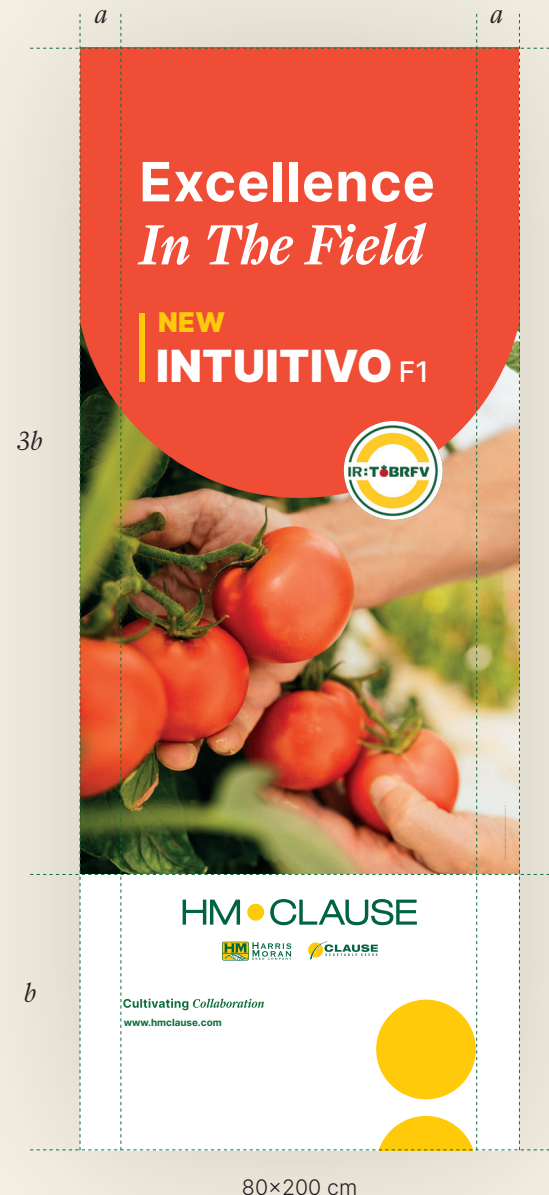
The statement/product name ratio is 100% / 75%.

The photo: Either a nice photo of the product in situation.

The bottom banner uses the proportions quoted on page 4.

$a$  = margin = 80 mm

$b$  = the height of the document is divided into 4 equal parts. The last part is dedicated to the brand banner.



80×180 cm

The proportions are the same.

# BEACH FLAG

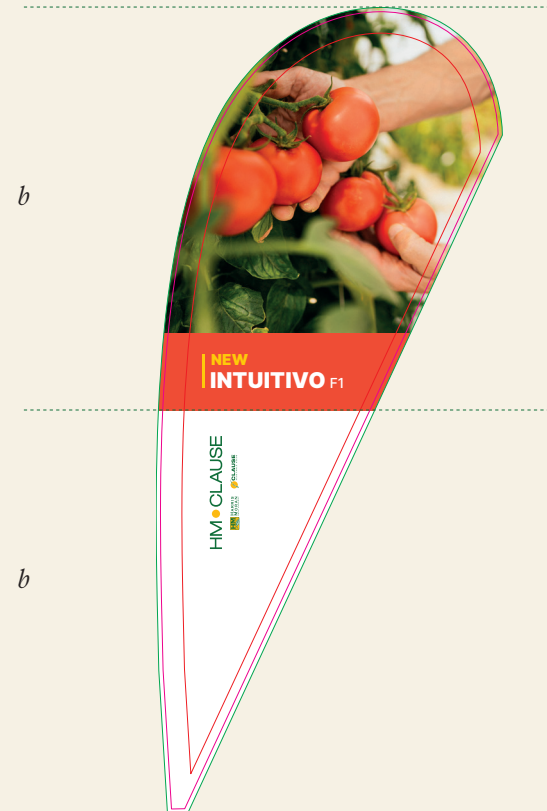
Template : Beach-flag-template-2024.indd

The beach flag is divided into 2 parts:

Photo (which takes up 1/2) of the space, colored band at 85% of the charter which takes up 1/6th of the space, and finally, a white space to put the logo vertically.

Adapting the elements to the format of the Beach flag

$b$  = the height of the document is divided into 2 equal parts.



# PRODUCTS CATALOG

Sizes: 21 × 29,7 cm

Template : Catalog-template-2024.indd

## COVER PAGE

The general idea of this cover is to show a patchwork of photos relating to the subject of the catalog.

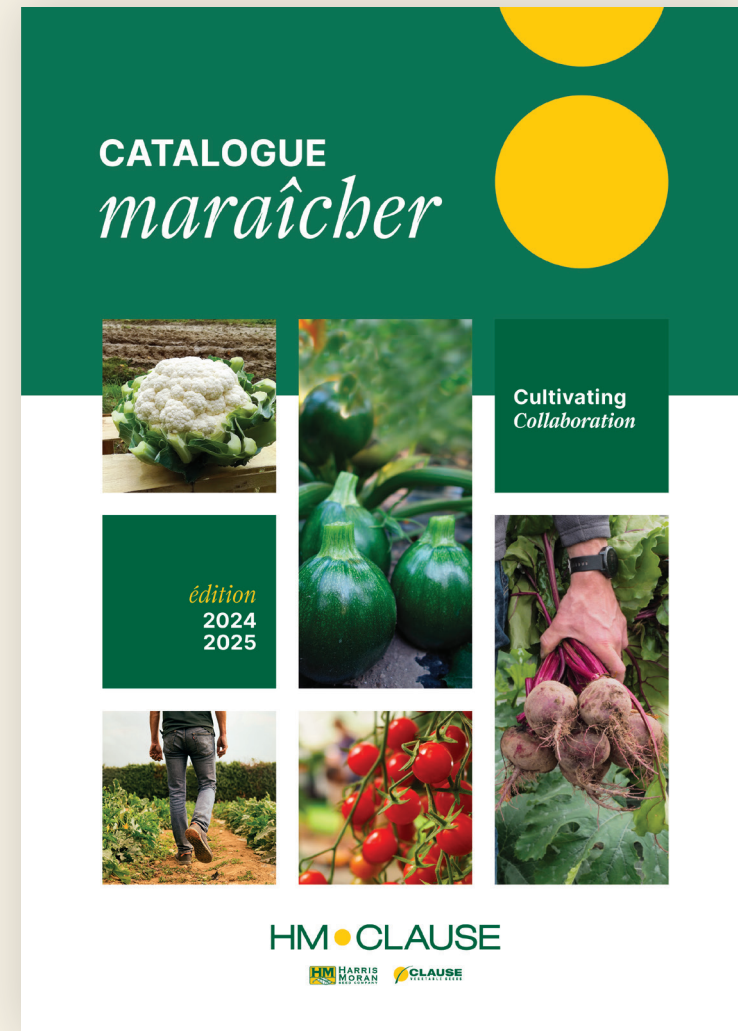
Mix the photos to achieve the greatest possible variety of shots and colors, combining both vegetable and human photos.

- Headband: Opt for one of the charter colors at 85%, with the patchwork squares in the same color at 100%. For the title, use the 2 typefaces (inter and farnham) at the top of the page. The title should be left-aligned. The 2 yellow dots should be the same width as the squares and set at the top according to the safety lines.

- Images: Choose high-quality images in keeping with the catalog's main theme (see iconography charter). Images are to be placed in the grid provided. You can change the grid by merging 2 cells.

- Logo and CC: Place the logo in a visible position, centered at the bottom, keeping the basic proportions. Place the CC in one of the grid squares.

- Year or Edition: Clearly indicate the year or edition of the catalog in one of the grid squares.



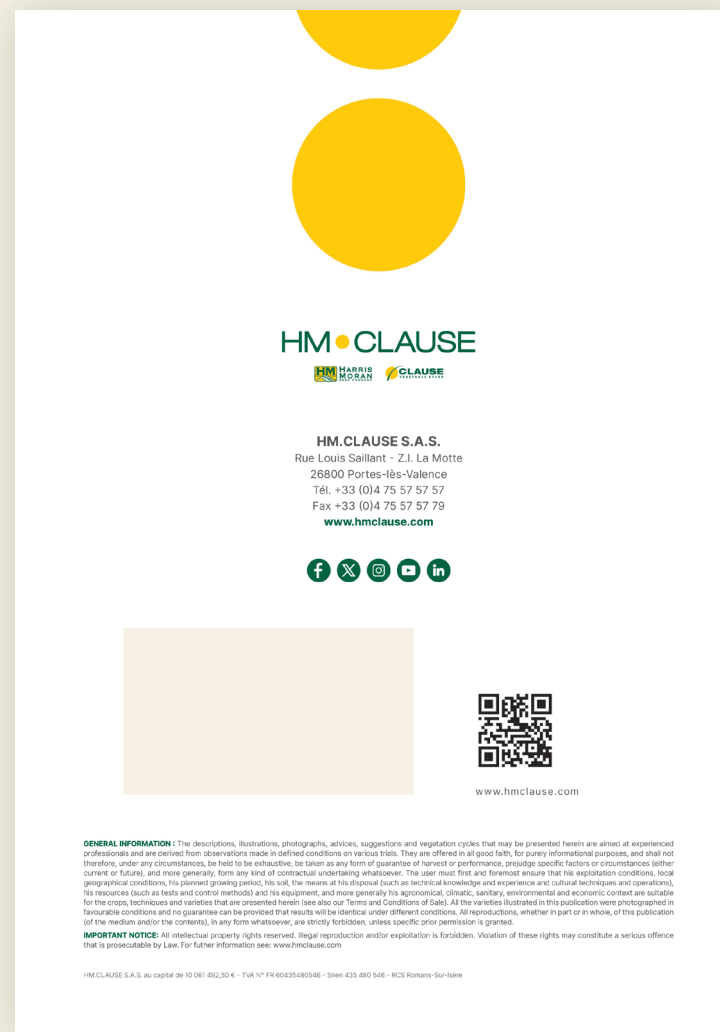
# PRODUCTS CATALOG

Sizes: 21 × 29,7 cm

Template : Catalog-template-2024.indd

## BACK COVER

Centered composition: The 2 yellow circles, the logo, the address block, the pictos social media, then an insert for a QR code.



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HM.CLAUSE S.A.S. au capital de 10 061 492,50 € - TVA N° FR 60435480546 - Siren 435 480 546 - RCS Romans-Sur-Isère



# PRODUCTS CATALOG

Sizes: 21 × 29,7 cm

Template : Catalog-template-2024.indd





# PRODUCTS CATALOG

Sizes: 21 × 29,7 cm

Template : Catalog-template-2024.indd


## TABLE OF CONTENTS

Structure: Present the table of contents as a numbered list or with colored bullets, using a clear hierarchy.

Respect charter colors for vegetables.

Columns: If the content is voluminous, opt for a two-column layout for better legibility and to save space.

Pagination: Make sure page numbers are aligned to the right.



## SOMMAIRE

■ Nouveautés	4	■ Maïs	37
■ Gamme bio	6	■ Melon	33
■ Aromatiques & condimentaires	52	■ Navet	38
■ Aubergine	7	■ Oignon	37
■ Betterave	8	■ Pastèque	40
■ Carotte	9	■ Persil	44
■ Céleri branche	10	■ Piment / poivron	41
■ Céleri-rave	10	■ Poireau	40
■ Chicorées	11	■ Poirée	40
■ Chou	15	■ Porte-greffe cucurbitacée	35
■ Chou brocoli	14	■ Porte-greffe tomate	49
■ Chou de bruxelles	16	■ Radis	44
■ Chou-fleur	17	■ Roquette	31
■ Chou-rave	16	■ Tomate	45
■ Concombre	24	■ Abréviations des résistances	54
■ Cornichon	24	■ Informations générales	55
■ Courge	25	■ Définitions & normes	56
■ Courgette	21	■ Guide des semis	58
■ Épinard	26	■ Conditions générales de vente	59
■ Fenouil	27	■ Lexique	60
■ Fève	26	■ Réseau commercial	61
■ Haricot	28		
■ Laitue	31		
■ Mâche	32		

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# PRODUCTS CATALOG

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## DOUBLE CHAPTER START PAGES

When the catalog is dense and there are enough sections, insert double chapter start pages with a full-page photo and the title on the left.



# PRODUCTS CATALOG

Sizes: 21 × 29,7 cm

Template : Catalog-template-2024.indd

## DOUBLE PRODUCT PAGES

Headers: Include the title of the current section in the header: 12.7 mm thick colored band + rectangle on paper background + title. (2 typefaces, farnham and inter).

Products are presented as follows: on the left, the product name and description; on the right or below, a photo of the product in situation or cropped; highlighting new products with a yellow frame and a “New” insert.

Some products can be highlighted with a solid color.

Follow the grid created, in 2 or 3 columns (vary from page to page to liven up the catalog).

Inserts: Integrate inserts or blocks of text to highlight key information, new products or notes.

Graphics and tables: Use simple graphics and tables with clear lines to make data easier to read.

Page numbers: Display page numbers at the bottom, on the outside, for easy navigation.

seeds of  
BEETROOT

CRAPAUDINE

LOREM IPSUM DOLOREM SIT AMET

- Racine longue, conique et effilée à l'aspect typique.
- Couleur interne rouge vif.
- À cultiver en primeur et pour la conservation.

PLANTATION

JUN

JULIET

5

10

15

20

25

5

10

15

20

25

REACCION F1

PIMIENTO CALIFORNIA ROJO

PARA PLANTACIONES TEMPRANAS Y MEDIAS

- Rustique, elle pousse par tous les temps et ne craint pas les arrêts de végétation.
- Vigor media
- Récolte assurée
- élevée production final

- Belle qualité interne, présentation homogène.
- Couleur interne rouge vif.
- À cultiver en primeur et pour la conservation.

seeds of  
CARROT

NOUVEAU

BENARA F1

(CLX 31699)

- Très belle qualité de feuillage, dressé avec une remarquable tolérance à l'alternance.
- Racine régulière, homogène en calibre et longueur.

SANTORIN F1

- Feuillage érigé de bonne tenue, attache solide.
- Racine cylindro-conique précoce, de belle présentation.
- Rendement élevé.

POLYDOR F1

LA CAROTTE DE QUALITÉ POUR TOUT L'HIVER

- Feuillage érigé de bonne tenue, attache solide.
- Racine cylindro-conique précoce, de belle présentation.
- Rendement élevé.

Edgar Poissonnet

Saône et Loire

100 % DES VARIÉTÉS DISPONIBLES EXCLUSIVEMENT EN SEMENCES NON TRAITÉES

VARIÉTÉS	TYPE	TENUE À LA MONTÉE À 60 JOURS	PRÉCOCITÉ	TENUEUR EN SUCRE	INTENSITÉ COULEUR
NIBOL		***	***	*	**
GLOBE 2 RACE LORA		**	*	**	**
CRAPAUDINE		(*)	*	**	**

Un tableau des distributions NIBOL est disponible pages 54-55.

140: Veuillez bien prendre connaissance des informations générales figurant en page 145.

Les légendes des pictos se trouvent sur le rabat du catalogue.

11

CATALOGUE MARAÎCHER

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12

CATALOGUE MARAÎCHER

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PAGE 87

# PRODUCTS CATALOG

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Template : Catalog-template-2024.indd

## SPECIAL PAGES (DIVERSIFICATION, HEIRLOOM TOMATOES, GRAPHICS...)

To make them stand out from the catalog, include a frame (12.7 mm thick) around these pages. The name of the section will appear inside vertically and horizontally.



# BROCHURE

Sizes: 21 × 29,7 cm

Template : Brochure-template-2024.indd

## COVER PAGE

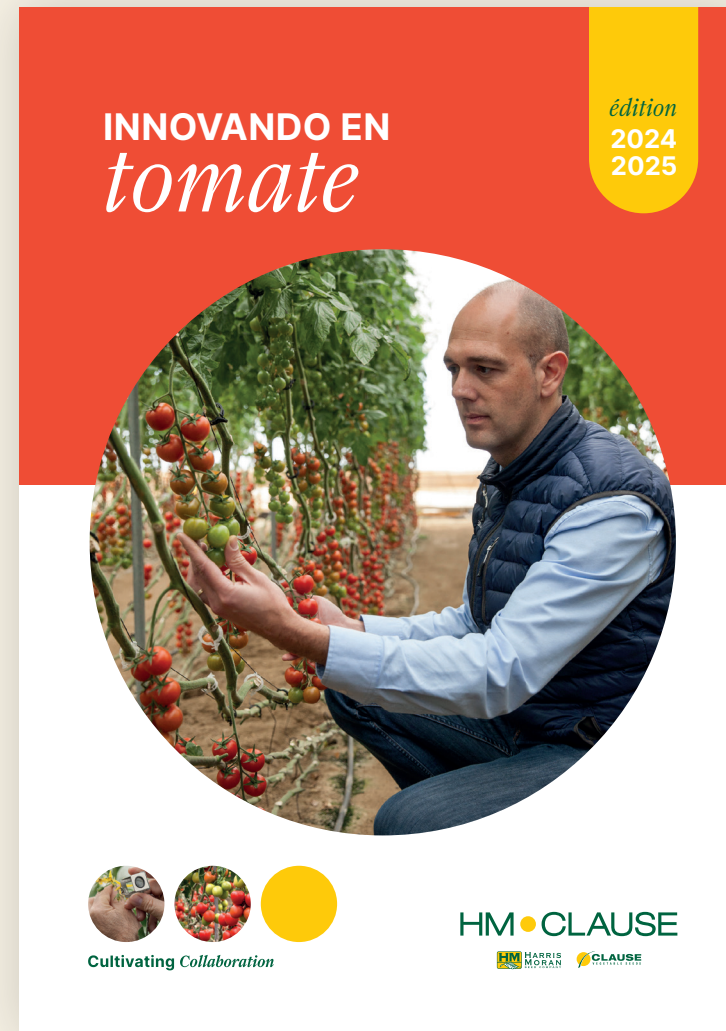
The cover is composed of a solid area covering half the surface. This solid area is in one of the colors of the chart corresponding to the vegetable, in its 85% version.

A centered circle with a diameter of 170mm positioned 70 mm from the top edge, which accommodates the product photo.

For the title, use both typefaces (Inter and Farnham) at the top of the page. Text is left-aligned.

The brochure's year of publication appears in a rounded rectangle at top right.

2 to 3 small accompanying photos are placed in the bottom circles (22 mm in diameter). If there are only 2 photos, leave the last round yellow.





# BROCHURE

Sizes: 21 × 29,7 cm

Template : Brochure-template-2024.indd

## INTRODUCTION PAGE & TABLE OF CONTENTS

Maintain a 12.7 mm margin throughout the brochure.

Introductory page: a large photo occupies the entire page (excluding the margins, which remain white).

A slightly transparent white block (90%) measuring 105 × 144 mm, centered on the page, supports the introductory text.

The vegetable featured in the brochure is positioned at the top right of the block.

The contents page follows a 3-column grid: the first 2 columns are devoted to the contents, the 3rd to a large photo banner.

*a* = margin = 12,7 mm

*b* = the width of the document is divided into a grid of 3 columns



# BROCHURE

Sizes: 21 × 29,7 cm

Template : Brochure-template-2024.indd

## DOUBLE PRODUCT PAGES

Headers: Include the title of the current section in the header: 12.7 mm thick colored band + rectangle on paper background + title.  
(2 typefaces, farnham and inter).

Products are presented as follows: on the left, the product name and description; on the right or below, a photo of the product in situation or cropped; highlighting new products with a yellow frame and a “New” insert.

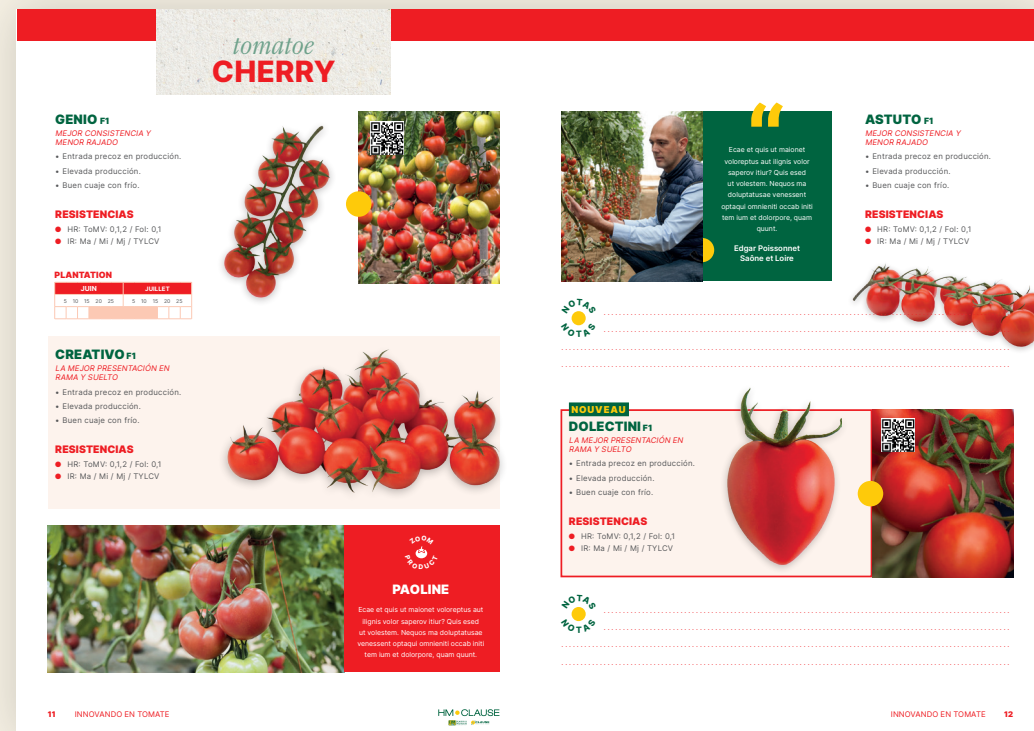
Some products can be highlighted with a solid color.

Follow the grid created, in 2 or 3 columns (vary from page to page to liven up the catalog).

Inserts: Integrate inserts or blocks of text to highlight key information, new products or notes.

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Page numbers: Display page numbers at the bottom, on the outside, for easy navigation.



# BROCHURE

Sizes: 21 × 29,7 cm

Template : Brochure-template-2024.indd

## GRAPHICS PAGE

The graphics are in the colors of the charter.

The page is divided into 2 sections, with graphics on the left and explanations on the right.

The lexicon is placed at the bottom of the page on a beige background.

Please respect the typography standards provided by the template.



## Aide au choix variétal face aux maladies



Es la capacidad de una variedad para limitar el cre



Es la capacidad de una variedad para limitar el cre



Es la capacidad de una variedad para limitar el cre

### La fusariose

#### UN AXE ESSENTIEL DE SÉLECTION CHEZ HM.CLAUSE

Es la capacidad de una variedad para limitar el crecimiento y desarrollo de una plaga o enfermedad específica y/o el daño que éstas causan en comparación con



Es la capacidad de una variedad para limitar el cre



Es la capacidad de una variedad para limitar el cre



Es la capacidad de una variedad para limitar el cre

### L'oïdium

#### UN BIO-AGRESSEUR DE PLUS EN PLUS PRÉSENT

Es la capacidad de una variedad para limitar el crecimiento y desarrollo de una plaga o enfermedad específica y/o el daño que éstas causan en comparación con

## Lexique

**Pe nonse sim** : stat hñas dolores labo. Ur, conpre aliqui occabo. Nem et, volores uaterrum, a que pa dolores exptat

**qui ne est** : cum volorporatus autempos estesed quæri auda endus, qui de rae dellorum apic te quo maio omnibusam laborem porset electae. Luptam enegon hecaditrum dolore pre

**omnihit atibus a** : intota voluptini dolores ulupatur, quo te in cus int, nonenda cum idital fugasit voluptatem uta sus et pelis asincis conet autemodi, as serra statat?

**Hicimpo respect** : alutem erro omnis qui situm quam, ex et latemqua sus aut quibusam litatucilis rem. Onsectaqui dolor aliqui sit eos pere, odists quidem. Apida dus aut est

**Optitatus ex assequa** : e repene dignim utat quam faci dolet,

**Occatit** : blam, noutatit dolet, nonse incacit et quam qui blandit itaspero te officae matian deliquate sustam exarcam reserit, quiducient moirenum voluptati dolecto tatat cum rest, que lunduciasit abo.

**Ham voluptas** : sum fuga. Alitico sitatios exferetas dolorposant atQue omrendo milla diffusa nobante lauda est, sinum ite vellece sse pe veribus quamus ut magnisimpor recae rimagnam, qui omni idest rerumqui

**FR** Résistance intermédiaire (R) à Fom3-2

**FR** Sensibilité intermédiaire Fusariose

**FR** Résistance intermédiaire (R) au Puceron du Melon (gène VMT)

**FR** Résistance intermédiaire au Podosphaera xanthii, y compris la race 3-5

**NOUVEAU**

Pe nonse sim stat hñas dolores labo. Ur, conpre aliqui occabo. Nem et, volores uaterrum, a que pa dolores exptat qui ne est, cum volorporatus autempos estesed quæri auda endus, qui de rae dellorum apic te quo maio omnibusam laborem porset electae. Luptam enegon

12,7 mm



# BROCHURE

Sizes: 21 × 29,7 cm

Template : Brochure-template-2024.indd

## NOTES AND GLOSSARY PAGE

The page always has a 12.70 mm margin.

For pages with a lot of text, keep 4/5 of the space for text and 1/5 for a photo banner.

$a$  = margin = 12,7 mm

$b$  = the width of the document is divided into a grid of 5 columns



HM●CLAUSE

# BRANDBOOK

## 2024

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